

## Message Text

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PAGE 01 MANILA 01515 300741Z

ACTION COME-00

INFO OCT-01 EA-12 ISO-00 CIAE-00 EB-08 INR-07 LAB-04

NSAE-00 PA-02 SIL-01 USIA-15 PRS-01 /051 W

-----086638 301318Z /46

R 300614Z JAN 78

FM AMEMBASSY MANILA

TO SECSTATE WASHDC 971

UNCLAS MANILA 1515

E.O. 11652: NA

TAGS: BEXP, RP

SUBJ: PROPOSED EXPORTER/AGENT INFORMATION SYSTEM (E/AIS)

REF: STATE A-4335

1. WHILE WE BELIEVE THAT A MICROFILM EXPORTER/AGENT INFORMATION SYSTEM (E/AIS) WOULD BE A BOOST TO OUR TRADE PROMOTION PROGRAM, WE REGRETTABLY DO NOT HAVE THE MANPOWER TO SET UP, OPERATE, UPDATE, AND REPORT ON SUCH A SYSTEM. THE SHORTAGE OF LOCAL SECRETARIAL HELP HAS NECESSITATED A SHIFT OF CLERICAL DUTIES TO COMMERCIAL SPECIALISTS AND OFFICERS AND MADE IT IMPOSSIBLE TO PUT THIS EXTRA LOAD ON ANY MEMBER OF OUR STAFF. THE INSPECTION TEAM THAT RECENTLY VISITED MANILA RECOMMENDED THE ADDITION OF TWO LOCAL EMPLOYEES, THROUGH REPROGRAMMING AT THE POST, BUT THIS HAS NOT YET OCCURRED. NEVERTHELESS, SINCE OUR ANSWER IS NOT COMPLETELY NEGATIVE, ONLY CONDITIONAL, PENDING THE ADDITION OF MANPOWER, THE ANSWERS TO THE OTHER QUESTIONS POSED IN REFAIR FOLLOW:

2. ALTHOUGH EVERY SQUARE FOOT OF SPACE IN THE ECONOMIC COMMERCIAL SECTION IS NOW BEING PRODUCTIVELY UTILIZED, WE COULD MAKE ROOM FOR THE E/AIS. OUR BUSINESS CENTER LIBRARIAN AND TWO COMMERCIAL SPECIALISTS WOULD BE TRAINED TO USE THE EQUIPMENT.

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3. SECURITY REQUIRES ALL VISITORS TO THE BUSINESS CENTER, WHICH IS LOCATED IN THE CHANCERY, TO PASS BY THE MARINE SECURITY GUARD BEFORE ENTRY. BUT THIS HAS CAUSED NO GREAT PROBLEM, AND WE WOULD NOT EXPECT THE PROCEDURE TO INHIBIT USE OF THE SYSTEM. THE EMBASSY IS WELL SITUATED FOR THE BUSINESS COMMUNITY. WHILE IT IS NOT IN THE "NEW"

FINANCIAL AND BUSINESS CENTER OF MAKATI, IT IS CLOSE TO THE DOWNTOWN BUSINESS AREA AND SEVERAL MAJOR HOTELS.

4. AS FAR AS WE KNOW, THERE ARE NO PRIVATE SECTOR SERVICES HAVING SIMILAR OR COMPARABLE CAPABILITIES TO THOSE OF THE E/AIS.

5. AN E/AIS MICROFILM LIBRARY INSTALLATION AT A COMMERCIAL CENTER IN AN ADJACENT OR NEAR-BY COUNTRY WOULD NOT REPEAT NOT BE OF ANY HELP TO OUR OPERATION IN THE PHILIPPINES.

6. IF NOT CHOSEN FOR AN INITIAL INSTALLATION, EMBASSY MANILA WOULD APPRECIATE RECEIVING REGULARLY UPDATED PUBLICATIONS OF (1) THE "INDEX OF VENDORS" WHOSE CATALOGS ARE DISPLAYED AT MICROFILM LIBRARY LOCATIONS, AND (2) THE "INDEX OF PRODUCTS WITH NOUN-ADJECTIVE DESCRIPTIONS" OF GOODS OR SERVICES.  
NEWSOM

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## Message Attributes

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**Current Classification:** UNCLASSIFIED  
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**Decaption Date:** 20 Mar 2014  
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